	Standard Grade	GCSE	Higher	AS/A Level
Roles & Responsibilities	**Area of Study 1:** What is business? **Outcome 3:** How are businesses organised? **Area of Study 3:** What resources do businesses use? **Outcome 2:** How do people contribute to business	**AQA GCSE Course:** **Unit 2:** **Growing as a business, People in business:** Reorganising organisational charts and management hierarchies **Unit 4: People in business, Business organisation:** Investigating organisational structures **Unit 8: ICT systems in business, Communication:** 3.1: The purpose of communication **WJEC GCSE Course:** **Unit 4:** Human Resource Planning	**Internal organisation:** • Grouping of activities • Functional activities of organisations • Forms of organisational structure • Aspects of organisational structure **Human resource management:** • Changing pattern of employment within organisations • Training and development	**AQA AS/A Level Course:** **Unit 1:** **Planning and financing a business, Starting a business:** Employing people **Unit 2:** **Managing a business, People in business:** • Improving organisational structures • Developing an effective workforce: recruitment, selection, training
Sectors of industry	**Area of Study 1:** What is business? **Outcome 1:** What do businesses do?	**CCEA GCSE Course:** **Applied Business:** **3.2 Production:** Types of production	**Business in contemporary society:** Business as a dynamic activity	**AQA AS/A Level Course:** **Unit 1:** **Planning and financing a business, Starting a business:** Transforming resources into goods and services **CCEA AS/A Level Course:** **AS Unit 3:** **External influences on the business enterprise:** Market sectors
Management styles	**Area of Study 4:** How are businesses managed? **Outcome 4:** How are decisions made?		**Decision making in business:** Decision making	**AQA AS/A Level Course:** **Unit 2:** **Managing a business, Operations management:** Making operational decisions **Unit 4:** **The business environment and managing change, Managing change:** Key influences on the change process – Leadership **CCEA AS/A Level Course:** **Unit 2:** **The enterprising manager:** Styles of management

RED = AQA (England)

GREEN = WJEC (Wales)

BLUE = Council for the Curriculum Examinations and Assessment (Northern Ireland)